



Saunders **REQUEST FOR PROPOSAL -- Produce Response Form**

Please complete each section of this form, print, and return with the other required documents.

1. Please enter your fixed fee for delivery for each full case. The winning vendor will add this fee to the midpoint of the Mostly High / Low price from the previous Thursday's Market Report from the Boston Terminal Market to calculate the final delivered case cost.

Fixed fee per case: \$ 4.95

2. Please describe your delivery schedule (order and delivery days) for the schools in the region(s) you are bidding:

Deliveries are available Monday through Saturday. Most Deliveries should be done by Noon.

3. Describe the lead time on bid and non-bid precut items.

We ask 24 hour notice for Pre-Cut Items Orders called in before 9:00 AM. Will be ready for next day delivery.

4. What is the availability of non-bid precut items and how is the pricing determined?

Non Bid Pre-Cut is Available to any School that desires it. Pricing is determined by Raw Product Cost/ Packaging + Labor + RE + Delivery + Profit= Charge

5. What is the availability of broken cases and how is the pricing determined?

Broken case are always available with the exception of a few Products.

Half Cases are Costx.50 +1.50+ Total

Eachs and Pounds are Cost divided by Case amount x .65+ Total

6. What is you minimum delivery size in dollars?

\$ 25.00

7. Please describe your pickup and credit policy.

If an Item needs to be returned we will Pick up the following day and either replace item or credit the original invoice. If an Item is short or returned while the driver is making the delivery we will credit the invoice that the item was on.

8. Please describe the availability of local produce. Also, can you identify local items on your invoices?

Typically Local Produce is very seasonal Corn, Cukes, Squash, Tomatoes, and Apples. We will Mark Item

Printed Name: Marc J Saunders

Authorized Signature: 

Company: M Saunders Inc.

Date: 04/02/2020

Vendor name: **Saunders**
 Produce zone: **Nashua**

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	300	300	15.95	4,785.00	
Carrots, matchstick	5	5	150	150	5.95	892.50	
Cauliflower florets 5#	5	5	200	200	18.95	3,790.00	
Celery sticks 5#	5	5	225	225	8.95	2,013.75	
Cole slaw mix	5	5	250	250	4.95	1,237.50	
Lettuce, mesclun	10	10	200	200	18.95	3,790.00	
Lettuce, Arcadian mix	3	3	250	250	8.95	2,237.50	
Lettuce, romaine chopped	10	10	800	800	17.95	14,360.00	
Lettuce, romaine shredded	10	10	600	600	17.95	10,770.00	
Squash, butternut peeled	10	10	100	100	12.95	1,295.00	

Total for Nashua zone: 45,171.25

Vendor name: **Saunders**
 Produce zone: **Central**

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	15.95	3,190.00	
Carrots, matchstick	5	5	75	75	5.95	446.25	
Cauliflower florets 5#	5	5	150	150	18.95	2,842.50	
Celery sticks 5#	5	5	225	225	8.95	2,013.75	
Cole slaw mix	5	5	175	175	4.95	866.25	
Lettuce, mesclun	10	10	100	100	19.95	1,995.00	
Lettuce, Arcadian mix	3	3	150	150	8.95	1,342.50	
Lettuce, romaine chopped	10	10	500	500	17.95	8,975.00	
Lettuce, romaine shredded	10	10	450	450	17.95	8,077.50	
Squash, butternut peeled	10	10	50	50	12.95	647.50	

Total for Central zone: 30,396.25

Vendor name: **Saunders**
 Produce zone: Seacoast

Item	Base pack size in lbs.	Your pack size in lbs.	Approx. usage by zone	Adjusted usage by zone	Fixed price per case	Extension	Vendor comment
Broccoli florets 5#	5	5	200	200	15.95	3,190.00	
Carrots, matchstick	5	5	100	100	5.95	595.00	
Cauliflower florets 5#	5	5	175	175	18.95	3,316.25	
Celery sticks 5#	5	5	100	100	8.95	895.00	
Cole slaw mix	5	5	175	175	4.95	866.25	
Lettuce, mesclun	10	10	175	175	18.95	3,316.25	
Lettuce, Arcadian mix	3	3	225	225	8.95	2,013.75	
Lettuce, romaine chopped	10	10	650	650	17.95	11,667.50	
Lettuce, romaine shredded	10	10	450	450	17.95	8,077.50	
Squash, butternut peeled	10	10	75	75	12.95	971.25	

Total for Seacoast zone: 34,908.75